



*"...And the cases were used to dealing with are now being dealt with even better than before"*

- Frands Kristensen, Technical Manager

#### CHALLENGE

- Need for efficiency improvement in internal processes, including better differentiation between different order types.

#### SOLUTION

- Development and implementation of new processes, introducing new work procedures, tools and routines into the daily work.

#### KEY RESULTS

- Improved efficiency in projects in general.  
 - Increased capacity in an industry with high demand.

Efficiency and reliability in the internal processes at Time Denmark results in better economy in their projects. It is often the activities before the production that determines whether a project or order results in black or red numbers at the bottom line. Time Denmark is world leading within production, sales and service of van mounted access platforms. Their product offerings are wide; from customised specialised constructions to more standardised lifts which can be mounted on different vans. Time Denmark has through the last couple of years focused on development and improvement of internal processes in order to improve the profitability and to secure fast business procedures for complex orders. order.

"By differentiating the order types and by having a clear, efficient and in many cases simpler process for each order

type, we have succeeded in stabilising and improving the processes. Put simple; the time between "bad orders" has increased, meanwhile the processes with "good cases" has become even better" says Frands Kristensen, Technical Manager.

Frands Kristensen continues by: "Integrate has been actively involved in the whole process from analysis to development, implementation and embedding of the new business processes, tools and routines. Integrate's consultancy secured professionalism and quality in the work. Meanwhile Integrate has contributed to a structured process in a busy working day. To involve the whole organisation in designing "the processes of the future" has also had an important influence on the results."

#### POWERED BY



“We have seen many positive results. Firstly, we experience a general improvement in our projects and secondly, we experience that the work with process improvement allows us to increase the capacity in a market with large demand.

The work does not stop here! We do never finish in optimising our processes, we need to bring the aim towards continuous improvement with us every day”, ends Frands Kristensen.

**TIME**

TIME sælger, monterer og servicerer mandskabslifte monteret på køretøjer samt bilindretning.

**FACTS**

**Head Office** Farsø  
**Established** 1965  
**Employees** > 200

**Website**

[www.time-danmark.dk](http://www.time-danmark.dk)

